



• FIT/Tailor-made | Guaranteed Departures | Organized/Classic & Thematic Groups | MICE >

## GASTON-SACAZE | DMC

DMC in South America

Gaston-Sacaze is a DMC, based in Argentina, Bolivia, Brazil, Chile, Ecuador and Peru.

Founded in Peru in 1998 by Stéphane Coudassot, Managing Director of the group, Gaston-Sacaze has a total of 9 local offices, in Quito, Lima, Cusco, Puno, Arequipa, La Paz, Santiago, Buenos Aires and Rio de Janeiro. Over 100 people currently work for the company.

Gaston-Sacaze provides services for a large number of French, Belgian, Swiss and Canadian tour operators among others.

Each of our offices has English-speaking specialists, to be able to reply efficiently and in detail to each of your requests:

- » FIT | Individuals / Tailor-made
- » Organized Groups | Classic & Thematic itineraries
- » Guaranteed Departures
- » MICE | Incentive

With a private guide or driver, in local transportation or in a selfdrive itinerary, from major touristic places to hidden treasures, in luxury hotels, charming accomodations and historic haciendas, we always propose the highest quality, to provide your clients with the best experiences.



## OUR ASSETS IN OUR 6 COUNTRIES .....

- » Fluent English-speaking teams who met your clients' expectations.
- » Global Management of tailor-made itineraries combining several countries, through a single interlocutor who will design you a detailed and extensive product.
- » Quality Control: Services & Suppliers, carefully selected on field
  - » Strict assessment: never below  $3^*$  and eventual reclassification of hotels
  - Quality tourism: from essential key sites to intimate, private addresses and distinctive hotels with small capacities.
- » 24/7 English-speaking Assistance
- » Unmatched service to VIP customers & personalized customer care
- » Great reactivity Quick returns on requests throughout 6 countries within 48h.



#### Bike by Gaston BIKE TOURS IN PERU The alternative way to travel

Our team of specialists based in Cusco offers you a wide range of cycling tours to meet all expectations, from families looking for recreation, to thrill-seeking sports lovers!

- » Private services
- » English-speaking mountain bike guide and an assistant for groups over 5 people
- » Quality services: from food selection to bike maintenance, we are committed to provide you the best experiences
- » Professional equipment to ensure fun and safety: MTB Specialized, helmet and gloves
- » Itineraries combining astonishing landscapes, folklore and cultural heritage sites



# Exclusive 1st class cruises in Galapagos EXPLORE THE ENCHANTED ISLANDS with Gaston-Sacaze

#### EXCLUSIVE CRUISES IN GALAPAGOS .....

Lose sight of the shore for a unique experience aboard our cruise yachts! Experience the Galapagos Islands accompanied by a naturalist guide, on board of a small boat, for an intimate and fun discovery of this little paradise on Earth. Enjoy close encounters with some of the most particular marine and land species. Discover fabulous sceneries and the amazing submarine life of the second biggest reserve on earth.

Gaston-Sacaze DMC is an incoming tour operator offering guaranteed departures for Galapagos cruises starting from one participant.

We charter two 1st class yachts of small-capacity (16 people max), each one offering 3 different itineraries (4, 5 or 8 days cruises) available all year round. The time spent on board varies between land-based excursions, to discover the Galapagos' flora and fauna, navigations to reach each point of interest, and free time to enjoy the colorful beaches and swim with playful sea lions or to go snorkeling or kayaking (kayak practice is available at certain sites and under Galapagos national Park approval).

Plan you journey in Galapagos or extend your stay in Ecuador or in Peru, with a Galapagos cruise extension to navigate as close as can be, to this unique well-preserved nature Heritage Site.

#### A DEDICATED TEAM IN EUROPE .....

Because a close relationship is essential to any successful project, Gaston-Sacaze opened its European Sales Office, to be at you side all year long. Our highly qualified team, who have a perfect knowledge of our destinations, will assist you:

- » Centralizing the exchanges related to our Guaranteed and Multicountries Departures, with expertise
- Answering your technical questions during European working hours »
- Introducing our products and exclusivities »
- Attending European workshops & Trade shows »
- Assisting you with your business events »
- Reviewing your production needs »
- Improving the commercial relationship between our local teams and yours »
- Giving training sessions on our products & destinations
- Helping you to improve your marketing »

Each of our local offices will continue being your privileged interlocutors for all tailor-made requests, productions, quotes and reservations. Efforts of our local commercial offices will be enhanced by our Sales Office in Europe.

## For further information

### www.gaston-sacaze.com

You will find our story, our teams, photo albums that you can download, our guaranteed departures, dates and availabilities for our exclusive cruises. and much more..



MICE by Gaston



#### EUROPEAN SALES OFFICE

Gaëlle Montcharmont | Europe Sales Manager | gaelle@gaston-sacaze.com | (+33) 610 96 44 70 Marketing team | marketing@gaston-sacaze.com 3, rue Paul Tavernier, 77300 Fontainebleau | FRANCE - IM07715003 | APST | RCP Hiscox

GASTON-SACAZE ARGENTINA buenosaires@gaston-sacaze.com Tél.: (+54) 11 4519 8247

GASTON-SACAZE CHILE santiago@gaston-sacaze.com Tél.: (+56) 223 354 496 GASTON-SACAZE BOLIVIA lapaz@gaston-sacase.com Tél.: (+59) 12 214 5202

GASTON-SACAZE ECUADOR quito@gaston-sacaze.com Tél.: (+59) 32 226 4544



GASTON-SACAZE BRAZIL

Tel.: (+55) 21 9 6933 1995

GASTON-SACAZE PERU lima@gaston-sacaze.com Tél.: (+51) 1 593 5440 - ext 212



For further information, go to www.gaston-sacaze.com

